

Improving Communication – ENFP

ENFP Overview

Order of Preferences	Type Dynamics
<ul style="list-style-type: none">❖ 1st Intuition: Dominant❖ 2nd Feeling: Auxiliary❖ 3rd Thinking: Tertiary❖ 4th Sensing: Inferior	<ul style="list-style-type: none">❖ Extraverted Intuition: Outwardly focused on possibilities for people❖ Introverted Feeling: Inwardly evaluating ideas according to their personal values❖ Thinking: As you mature, assess situations more objectively❖ Introverted Sensing: Development challenge is considering realities versus ideas of them

ENFP Brief Description:

- ❖ Leads by creating a vision, helping people see their potential
- ❖ Influences by listening to and incorporating the ideas of others
- ❖ Focus is on exploring all possibilities

ENFP Characteristics Frequently Associated:

- ❖ Warm, enthusiastic, imaginative, and flexible; often improvises
- ❖ Make quick connections between events and information based on the patterns they see
- ❖ Give affirmation and support easily and want it in return

Communication Styles:

Adapting/Flexing: Things to keep in mind when communicating to others.

Sharing Your Preferences: As you build relationships, share your preferences so others can meet your needs.

When presenting to, influencing, explaining to, or trying to understand:	
SENSING TYPES <ul style="list-style-type: none">❖ Be factual❖ Document successful applications❖ Reduce risk factors❖ Work out details in advance❖ Show why solutions make sense	INTUITIVE TYPES <ul style="list-style-type: none">❖ Give the global scheme❖ Don't let opportunities pass❖ Be confident and enthusiastic❖ Indicate challenges❖ Point out future benefits
THINKING TYPES <ul style="list-style-type: none">❖ Be logical❖ State principles involved❖ Stress competent handling of the issues❖ Be well organized❖ List costs and benefits	FEELING TYPES <ul style="list-style-type: none">❖ Mention other supporters❖ Be personable and friendly❖ Indicate how solutions are helpful❖ Tell why it's valuable❖ Show how it supports personal goals

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Communication Tips for ENFPs:

- ❖ You tend to be outgoing, personable, optimistic, energetic, and enjoy collaborating and encouraging others.
→ **TIP:** Some people distrust highly energetic and enthusiastic persuasion. Be willing to tone down the pace and energy level when presenting information and ideas to people who are more reserved, quiet or skeptical.
- ❖ Remember that others will need to see the logic and details behind your novel ideas.
→ **TIP:** Be practical and logical as well as personal and inspired. Make sure your ideas are grounded and realistic.
- ❖ It may be easy for you to change course and leave projects undone. This can annoy those who are tasked and detailed oriented.
→ **TIP:** In addition to conceptualizing and realizing ideas, be sure to follow through on initial assignments before moving on or provide updates when things change.
- ❖ Since harmony and collaboration are important to you, you may find it uncomfortable to deal with interpersonal issues and conflict.
→ **TIP:** Be open to giving and receiving constructive feedback and see this as an opportunity for group. Be careful not to take feedback personally.
- ❖ Since you value and encourage variety, you may easily be distracted.
→ **TIP:** To ensure you don't lose sight of the task at hand, set boundaries to make sure you're not sidetracked by people's stories and needs.
- ❖ Not everyone is aware or thinks about asking others their preferences.
→ **TIP:** Help people understand what's important to you and set the example by asking others what their preferences are in relation to working together. Share yours as appropriate.